

JOB SPECIFICATION

Lead Generation Specialist



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Cloud Employee is a fast-growing UK-managed offshore recruitment and staffing company in the Philippines. We connect some of the best tech companies based in Europe, the US, and Australia to our pool of expert software developers in the country.

We are currently seeking hardworking Lead Generation Specialist for a non-voice based role to join our energetic team. This is an excellent opportunity to join a dynamic work environment and enjoy a number of benefits and perks which include, but are not limited to, medical and dental plans, training allowances, free food, as well as fun monthly activities that bring employees together.

The Position

The successful Lead Generation Specialist will be responsible for:

- Researching and entering data into our internal database.
- Gathering all possible data and information on the client's target market online.
- Qualifying information and entering them to spreadsheets or to the internal CRM system.
- Ensuring quality information is delivered to hit targets.
- Working and cooperating in a team environment.
- Coordinating with Team Leaders (TLs).
- Business development background is a plus.
- Great attention to detail.
- Willing to work shifting schedules.

Candidate Requirements

- Must be a degree holder.
- Experience with data entry.
- Excellent English writing and communication skills.
- Must be highly competitive and hardworking to meet tight deadlines and targets.

Salary, Bonus, and Benefits Packages



A competitive salary package



An annual salary increase, as laid out in contract



Benefits package include HMO, training allowance, gym or food allowance, educational assistance for dependent, and more



Company trips



Free food and drinks provided in the office

See what it's like working at Cloud Employee. Watch the video [***here***](#).

Do you think you are ready for the challenge?

Apply Now!